



American Amicable

| AGENT COMP LEVEL | Senior Family Choice | Safe Care | Easy Term | Express UL | Standard |
|------------------|----------------------|-----------|-----------|------------|----------|
| DUSE 130 | 105% | 125% | 85% | 90% | 93% |
| DUSE 125 | 100% | 120% | 80% | 85% | 87% |
| DUSE 120 | 95% | 115% | 75% | 80% | 85% |
| DUSE 115 | 90% | 110% | 70% | 75% | 81% |
| DUSE 110 | 85% | 105% | 65% | 70% | 75% |
| DUSE 105 | 80% | 100% | 60% | 65% | 70% |
| DUSE 100 | 75% | 95% | 55% | 60% | 64% |
| DUSE 95 | 70% | 90% | 50% | 55% | 58% |
| DUSE 90 | 65% | 85% | 45% | 50% | 52% |
| DUSE 85 | 60% | 80% | 40% | 45% | 46% |
| DUSE 80 | 55% | 75% | 35% | 40% | 40% |
| DUSE 75 | 50% | 70% | 30% | 35% | 35% |
| DUSE 70 | 45% | 65% | 25% | 30% | 29% |
| DUSE 65 | - | - | - | - | - |



American Amicable

| AGENT COMP LEVEL | Home Protector | OBA | Secure Life Plus | Survivor Pro | Term Made Simple | Security Protector |
|------------------|----------------|-----|------------------|--------------|------------------|--------------------|
| DUSE 130 | 110% | 85% | 130% | 130% | 100% | 95% |
| DUSE 125 | 105% | 80% | 125% | 125% | 95% | 90% |
| DUSE 120 | 100% | 75% | 120% | 120% | 90% | 85% |
| DUSE 115 | 95% | 70% | 115% | 115% | 85% | 80% |
| DUSE 110 | 90% | 65% | 110% | 110% | 80% | 75% |
| DUSE 105 | 85% | 60% | 105% | 105% | 75% | 70% |
| DUSE 100 | 80% | 55% | 100% | 100% | 70% | 65% |
| DUSE 95 | 75% | 50% | 95% | 95% | 65% | 60% |
| DUSE 90 | 70% | 45% | 90% | 90% | 60% | 55% |
| DUSE 85 | 65% | 40% | 85% | 85% | 55% | 50% |
| DUSE 80 | 60% | 35% | 80% | 80% | 50% | 45% |
| DUSE 75 | 55% | 30% | 75% | 75% | 45% | 40% |
| DUSE 70 | 50% | - | 70% | 70% | 40% | - |
| DUSE 65 | - | - | - | - | - | - |



Foresters

| AGENT COMP LEVEL | Plan Right | SF 15, 20, 25, 30 yr Non Med Term | SF 10 yr Non Med Term | Your Term 15,20,25,30 yr Non Med | Your Term 10 yr Non Med | Smart UL |
|------------------|------------|-----------------------------------|-----------------------|----------------------------------|-------------------------|----------|
| DUSE 130 | 105% | 115% | 105% | 105% | 82% | 90% |
| DUSE 125 | 100% | 110% | 100% | 100% | 80% | 87.50% |
| DUSE 120 | 95% | 105% | 95% | 95% | 75% | 82.50% |
| DUSE 115 | 90% | 100% | 90% | 90% | 70% | 80% |
| DUSE 110 | 85% | 95% | 85% | 85% | 65% | 77.50% |
| DUSE 105 | 80% | 90% | 80% | 80% | 60% | 75% |
| DUSE 100 | 75% | 85% | 75% | 75% | 55% | 72.50% |
| DUSE 95 | 70% | 80% | 70% | 70% | 50% | 70% |
| DUSE 90 | 65% | 75% | 65% | 65% | 45% | 67.50% |
| DUSE 85 | 60% | 70% | 60% | 60% | 40% | 65% |
| DUSE 80 | - | - | - | - | - | - |
| DUSE 75 | - | - | - | - | - | - |
| DUSE 70 | - | - | - | - | - | - |
| DUSE 65 | - | - | - | - | - | - |



Kansas City Life

Liberty Bankers

Security National Life

AGENT COMP LEVEL

- DUSE 130
- DUSE 125
- DUSE 120
- DUSE 115
- DUSE 110
- DUSE 105
- DUSE 100
- DUSE 95
- DUSE 90
- DUSE 85
- DUSE 80
- DUSE 75
- DUSE 70
- DUSE 65

| Signature Term Express 15,20,30 | Signature Term 30 |
|---------------------------------|-------------------|
| 115% | 85% |
| 110% | 80% |
| 105% | 75% |
| 100% | 70% |
| 95% | 65% |
| 90% | 60% |
| 85% | 55% |
| 80% | 50% |
| 75% | 45% |
| 70% | 40% |
| 65% | 35% |
| 60% | 30% |
| 55% | - |
| 50% | - |

| SIMPL | Flex 4 Life |
|-------|-------------|
| 110% | 100% |
| 105% | 95% |
| 100% | 90% |
| 95% | 85% |
| 90% | 80% |
| 85% | 75% |
| 80% | 70% |
| 75% | 65% |
| 70% | 60% |
| 65% | 55% |
| 60% | 50% |
| 55% | 45% |
| 50% | 40% |
| - | - |

| Loyalty Plan | Guardian WL |
|--------------|-------------|
| 105% | 70% |
| 100% | 65% |
| 95% | 60% |
| 90% | 55% |
| 85% | 50% |
| 80% | 50% |
| 75% | 50% |
| 70% | 50% |
| 65% | 50% |
| 60% | 50% |
| 55% | 45% |
| 50% | 40% |
| 45% | 35% |
| - | - |



American General

| AGENT COMP LEVEL | GIWL | SimpliNow Legacy Max | SimpliNow Legacy | Select A Term 20 ,30,35 yr | GUL | Max Accu UL |
|------------------|------|----------------------|------------------|----------------------------|-----|-------------|
| DUSE 130 | 55% | 122% | 82% | 45% | 30% | 30% |
| DUSE 125 | 50% | 117% | 77% | 40% | 25% | 25% |
| DUSE 120 | 45% | 112% | 72% | - | - | - |
| DUSE 115 | - | 107% | 67% | - | - | - |
| DUSE 110 | - | 102% | 62% | - | - | - |
| DUSE 105 | - | 97% | 57% | - | - | - |
| DUSE 100 | - | 92% | 52% | - | - | - |
| DUSE 95 | - | 87% | 47% | - | - | - |
| DUSE 90 | - | 82% | 42% | - | - | - |
| DUSE 85 | - | 77% | 37% | - | - | - |
| DUSE 80 | - | 72% | 32% | - | - | - |
| DUSE 75 | - | - | - | - | - | - |
| DUSE 70 | - | - | - | - | - | - |
| DUSE 65 | - | - | - | - | - | - |



American Home Life

Aetna

Augustar

| AGENT COMP LEVEL | Final Expense Modified 40-75 | Final Expense Standard 40-79 | ACC FE | CLI Protection FE | VirtusIUL II | Term 20 |
|------------------|------------------------------|------------------------------|---------|-------------------|--------------|---------|
| DUSE 130 | 115% | 115% | 115% | 89% | 100% | - |
| DUSE 125 | 110% | 110% | 107.50% | 83% | 90% | - |
| DUSE 120 | 105% | 105% | 100% | 80% | 80% | - |
| DUSE 115 | 100% | 100% | 92.50% | 73% | - | - |
| DUSE 110 | 90% | 90% | 85% | 70% | - | - |
| DUSE 105 | 85% | 85% | 77.50% | 68% | - | - |
| DUSE 100 | 80% | 80% | 70% | 65% | - | - |
| DUSE 95 | 75% | 75% | - | - | - | - |
| DUSE 90 | 70% | 70% | - | - | - | - |
| DUSE 85 | 65% | 65% | - | - | - | - |
| DUSE 80 | 60% | 60% | - | - | - | - |
| DUSE 75 | 55% | 55% | - | - | - | - |
| DUSE 70 | 50% | 50% | - | - | - | - |
| DUSE 65 | 45% | 45% | - | - | - | - |



Fidelity & Guaranty

Cica

| AGENT COMP LEVEL | EVIUL Issue Age 0-17 | EVIUL Issue Age 18-80 | PSIUL Issue Age 18-80 | Standard Issue | Guarantee Issue |
|------------------|----------------------|-----------------------|-----------------------|----------------|-----------------|
| DUSE 130 | 85% | 110% | 115% | - | - |
| DUSE 125 | 82.50% | 105% | 110% | - | - |
| DUSE 120 | 80% | 100% | 105% | - | - |
| DUSE 115 | 77.50% | 95% | 100% | - | - |
| DUSE 110 | 75% | 90% | 95% | - | - |
| DUSE 105 | 72.50% | 85% | 90% | - | - |
| DUSE 100 | 70% | 80% | 85% | - | - |
| DUSE 95 | 67.50% | 75% | 80% | - | - |
| DUSE 90 | 65% | 70% | 75% | - | - |
| DUSE 85 | 62.50% | 65% | 70% | - | - |
| DUSE 80 | 60% | 60% | 65% | - | - |
| DUSE 75 | 55% | 55% | 60% | - | - |
| DUSE 70 | 50% | 50% | 55% | - | - |
| DUSE 65 | 45% | 45% | 50% | - | - |



Instabrain

| AGENT COMP LEVEL | 20, 30 Yr | 15 Yr | 10 Yr | GI | ACC | Final Expense Age 50-69 | Final Expense Age 70-79 |
|------------------|-----------|-------|-------|-----|-----|-------------------------|-------------------------|
| DUSE 130 | 115% | 110% | 105% | 55% | 70% | 110% | 85% |
| DUSE 125 | 110% | 105% | 100% | 50% | 65% | 105% | 80% |
| DUSE 120 | 105% | 100% | 95% | 45% | 60% | 100% | 75% |
| DUSE 115 | 100% | 95% | 90% | 40% | 55% | 95% | 70% |
| DUSE 110 | 95% | 90% | 85% | 35% | 50% | 90% | 65% |
| DUSE 105 | 90% | 85% | 80% | - | 45% | - | - |
| DUSE 100 | 85% | 80% | 75% | - | 40% | - | - |
| DUSE 95 | 80% | 75% | 70% | - | 35% | - | - |
| DUSE 90 | - | - | - | - | 30% | - | - |
| DUSE 85 | - | - | - | - | 25% | - | - |
| DUSE 80 | - | - | - | - | 20% | - | - |
| DUSE 75 | - | - | - | - | 15% | - | - |
| DUSE 70 | - | - | - | - | 10% | - | - |
| DUSE 65 | - | - | - | - | 5% | - | - |



Royal Neighbors

| AGENT COMP LEVEL | SIWL | GI | Jet Term Level Pay to 121 | Jet Term 20 Pay | Jet Term 15, 20, 30 Yr |
|------------------|------|-----|---------------------------|-----------------|------------------------|
| DUSE 130 | 110% | 23% | 85% | 85% | 110% |
| DUSE 125 | 105% | 21% | 75% | 75% | 100% |
| DUSE 120 | 100% | 19% | 70% | 70% | 95% |
| DUSE 115 | 95% | 17% | 65% | 65% | 90% |
| DUSE 110 | 90% | 15% | 60% | 60% | 85% |
| DUSE 105 | 85% | 13% | 55% | 55% | 80% |
| DUSE 100 | 80% | 11% | 50% | 50% | 75% |
| DUSE 95 | 75% | 9% | 45% | 45% | 70% |
| DUSE 90 | 70% | 7% | 40% | 40% | 65% |
| DUSE 85 | 50% | 6% | 25% | 25% | 50% |
| DUSE 80 | - | - | - | - | - |
| DUSE 75 | - | - | - | - | - |
| DUSE 70 | - | - | - | - | - |
| DUSE 65 | - | - | - | - | - |



Baltimore

| AGENT COMP LEVEL | Silver Guard | aPriority WL | Protector Level Term | aPriority Level Term \$25k-\$74,999 | aPriority Level Term \$75k+ | SPWL | Gen Legacy | aPriority UL |
|------------------|--------------|--------------|----------------------|-------------------------------------|-----------------------------|--------|------------|--------------|
| DUSE 130 | 110% | 105% | 65% | 40% | 65% | 14.50% | 15.50% | 65% |
| DUSE 125 | 105% | 100% | 60% | 35% | 60% | 14.00% | 15.00% | 60% |
| DUSE 120 | 100% | 95% | 55% | 30% | 55% | 13.50% | 14.50% | 55% |
| DUSE 115 | 95% | 90% | 50% | 25% | 50% | 13.00% | 14.00% | 50% |
| DUSE 110 | 90% | 85% | 45% | 20% | 45% | 12.50% | 13.50% | 45% |
| DUSE 105 | 85% | 80% | 40% | 15% | 40% | 12.00% | 13.00% | 40% |
| DUSE 100 | 80% | 75% | - | - | - | 11.50% | 12.50% | - |
| DUSE 95 | 75% | 70% | - | - | - | 11.00% | 12.00% | - |
| DUSE 90 | 70% | 65% | - | - | - | 10.50% | 11.50% | - |
| DUSE 85 | 65% | 60% | - | - | - | 10.00% | 11.00% | - |
| DUSE 80 | 60% | 55% | - | - | - | 9.50% | 10.50% | - |
| DUSE 75 | 55% | 50% | - | - | - | 9.00% | 10.00% | - |
| DUSE 70 | 50% | 45% | - | - | - | 8.50% | 9.50% | - |
| DUSE 65 | 45% | 40% | - | - | - | 8.00% | 9.00% | - |



Trinity

Lifeshield

| AGENT COMP LEVEL | Golden Eagle FE | First Term 10 yr | First Term 15, 20, 30 Yr | WL |
|------------------|-----------------|------------------|--------------------------|-----|
| DUSE 130 | 90% | 67.50% | 77.50% | 95% |
| DUSE 125 | 85% | 65% | 75% | 90% |
| DUSE 120 | 80% | 60% | 70% | 85% |
| DUSE 115 | 75% | 57.50% | 67.50% | 80% |
| DUSE 110 | 70% | 55% | 65% | 75% |
| DUSE 105 | 65% | 55% | 60% | 70% |
| DUSE 100 | 60% | 50% | 60% | 65% |
| DUSE 95 | 55% | 45% | 50% | 60% |
| DUSE 90 | 50% | 40% | 45% | 55% |
| DUSE 85 | - | - | - | 50% |
| DUSE 80 | - | - | - | 45% |
| DUSE 75 | - | - | - | - |
| DUSE 70 | - | - | - | - |
| DUSE 65 | - | - | - | - |



SBLI

| AGENT COMP LEVEL | Quility 30 Year Level Term | Quility 20 Year Level Term | Quility 15 Year Level Term | Quility 10 Year Level Term | Quility Child/Grandchild Rider | Quility Accidental Death Benefit Rider | Whole Life |
|------------------|----------------------------|----------------------------|----------------------------|----------------------------|--------------------------------|--|------------|
| DUSE 130 | 120% | 120% | 110% | 105% | 12% | 85% | 110% |
| DUSE 125 | 115% | 80% | 105% | 100% | 11.5% | 82.5% | 105% |
| DUSE 120 | 110% | 110% | 100% | 95% | 11% | 80% | 100% |
| DUSE 115 | 105% | 105% | 95% | 90% | 10.5% | 77.5% | 90% |
| DUSE 110 | 100% | 100% | 90% | 85% | 10% | 75% | 80% |
| DUSE 105 | 95% | 95% | 85% | 80% | 9.5% | 72.5% | 70% |
| DUSE 100 | 90% | 90% | 80% | 75% | 9% | 70% | 60% |
| DUSE 95 | 85% | 85% | 75% | 70% | 8.5% | 67.5% | 50% |
| DUSE 90 | 80% | 80% | 70% | 65% | 8% | 65% | - |
| DUSE 85 | 75% | 75% | 65% | 60% | 7.5% | 62.5% | - |
| DUSE 80 | 70% | 70% | 60% | 55% | 7% | 60% | - |
| DUSE 75 | - | - | - | - | - | - | - |
| DUSE 70 | - | - | - | - | - | - | - |
| DUSE 65 | - | - | - | - | - | - | - |



UHL

| AGENT COMP LEVEL | Express Issue Premier | Express Issue Deluxe | Express Issue (Graded) | Guaranteed Issue Whole Life | Provider Whole Life | Term | Accident Only |
|------------------|-----------------------|----------------------|------------------------|-----------------------------|---------------------|------|---------------|
| DUSE 130 | 115% | 115% | 115% | 65% | 100% | 100% | 90% |
| DUSE 125 | 110% | 110% | 110% | 60% | 95% | 95% | 85% |
| DUSE 120 | 105% | 105% | 105% | 55% | 90% | 90% | 80% |
| DUSE 115 | 100% | 100% | 100% | 50% | 85% | 85% | 75% |
| DUSE 110 | 95% | 95% | 95% | 45% | 80% | 80% | 70% |
| DUSE 105 | 90% | 90% | 90% | 40% | 75% | 75% | 65% |
| DUSE 100 | 85% | 85% | 85% | 35% | 70% | 70% | 60% |
| DUSE 95 | 80% | 80% | 80% | 30% | 65% | 65% | 55% |
| DUSE 90 | 75% | 75% | 75% | 25% | 60% | 60% | 50% |
| DUSE 85 | 70% | 70% | 70% | 25% | 55% | 55% | 45% |
| DUSE 80 | 65% | 65% | 65% | 25% | 50% | 50% | 40% |
| DUSE 75 | - | - | - | - | - | - | - |
| DUSE 70 | - | - | - | - | - | - | - |
| DUSE 65 | - | - | - | - | - | - | - |



LGA

| AGENT COMP LEVEL | Quality Term 20+ Years | Quality Term 15 Year | Quality Term 10 Year |
|------------------|------------------------|----------------------|----------------------|
| DUSE 130 | 120% | 110% | 110% |
| DUSE 125 | 115% | 105% | 105% |
| DUSE 120 | 110% | 100% | 100% |
| DUSE 115 | 105% | 95% | 95% |
| DUSE 110 | 100% | 90% | 90% |
| DUSE 105 | 95% | 85% | 85% |
| DUSE 100 | 90% | 80% | 80% |
| DUSE 95 | 85% | 75% | 75% |
| DUSE 90 | 80% | 70% | 70% |
| DUSE 85 | 75% | 65% | 65% |
| DUSE 80 | 70% | 60% | 60% |
| DUSE 75 | 65% | 55% | 55% |
| DUSE 70 | 60% | 50% | 50% |
| DUSE 65 | - | - | - |



Senior Life Insurance Company

| AGENT COMP LEVEL | Super Preferred | Preferred |
|------------------|-----------------|-----------|
| DUSE 130 | 120% | 120% |
| DUSE 125 | 115% | 115% |
| DUSE 120 | 110% | 110% |
| DUSE 115 | 105% | 105% |
| DUSE 110 | 100% | 100% |
| DUSE 105 | 95% | 95% |
| DUSE 100 | 90% | 90% |
| DUSE 95 | 85% | 85% |
| DUSE 90 | 80% | 80% |
| DUSE 85 | 75% | 75% |
| DUSE 80 | 70% | 70% |
| DUSE 75 | 65% | 65% |
| DUSE 70 | 60% | 60% |
| DUSE 65 | 55% | 55% |